

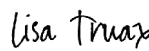


Proposal Evaluation

Smart Infrastructure Solutions, Outdoor Sensors, and Related Products and Services #041525

	Possible Points	ATS Traffic	BusPatrol America, LLC	Clovity, Inc.	Cooper Lighting, LLC	Dimonoff	EVready, LLC	Ferrovia Energy Solutions, LLC	Fonroche Lighting America	Itron, Inc.	ITS Plus, Inc.	Karror, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	33	35	43	39	36	40	43	43	38	31
Ability to Sell and Deliver Solutions	150	105	105	102	101	108	114	100	108	96	100	96
Marketing Plan	100	83	80	84	78	79	79	70	77	70	65	78
Value Added Attributes	100	75	75	78	74	73	79	76	74	64	69	86
Depth and Breadth of Offered Solutions	200	176	130	162	173	154	159	149	149	127	135	132
Pricing	400	323	292	295	338	297	330	279	303	315	349	291
Total Points	1,000	799	715	756	807	750	797	714	754	715	756	714
Rank Order		3	17.5	11.5	2	14	4	19.5	13	17.5	11.5	19.5

	Possible Points	Municipal Parking Services	NTT America, Inc.	nureal.ai	Outdoorlink, Inc.	Pi Variables, Inc.	Senzary, LLC	Signify North America Corporation	Tagmarshal, Inc.	TALOSYS, Inc.	Teckra, Inc.	Ubicquia, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass		Pass	Pass	Pass
Financial Viability and Marketplace Success	50	34	39	33	35	38	35	42		37	32	34
Ability to Sell and Deliver Solutions	150	106	105	105	107	110	98	101		115	92	92
Marketing Plan	100	68	71	74	78	80	83	72		84	69	54
Value Added Attributes	100	72	75	73	76	79	78	80		84	64	62
Depth and Breadth of Offered Solutions	200	151	149	165	139	133	168	168		172	144	144
Pricing	400	302	323	327	322	328	320	297		321	330	270
Total Points	1,000	733	762	777	757	768	782	760		813	731	656
Rank Order		15	8	6	10	7	5	9		1	16	21

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